SOLUTIONS FOR PROCUREMENT PROFESSIONALS:

Solving Your Top 5 Supply Chain Challenges

New Standard CORPORATION

In today's highly competitive, interconnected world, effective supply chain management is the lifeblood of manufacturing. Working within this complex system can come with numerous challenges, from costly delivery delays and tariffs to increasing shipping costs.

At New Standard Corporation, we understand the complexities and demands of modern supply chain management. As a family-owned, vertically integrated company, our capabilities—including metal stamping, fabrication, welding, and assembly—help mitigate risks and streamline production. Our custom engineering services make us a reliable strategic partner for leading OEM manufacturers, ensuring agility and resilience in an ever-evolving market.

In this guide, we'll explore five of the most pressing issues OEM procurement professionals face with their supply chain and how partnering with a domestic contract manufacturing partner like New Standard can solve these pain points.

Mitigate Delayed Deliveries

Improve Quality

Minimize Landed Freight Costs

Diminish Tariff Exposure

Regional Fabrication, Stamping, Welding, & Complex Assembly

1 Looking to Reduce Delayed Deliveries?

If OEM deliveries aren't fulfilled on time, this can cause a costly ripple effect, potentially requiring additional inventory investments to compensate for a poorly performing supplier.

As a domestic supplier, New Standard enhances delivery speed and reduces delayed deliveries. We consistently maintain a 98%+ on-time delivery rate across our three locations—York, PA; Emigsville, PA; and Rocky Mount, NC. This performance is driven by our rigorous process discipline, which simulates future order deliveries and prevents potential order misses well in advance.

2 Is Poor Quality Performance Disrupting Your Business?

The quality performance of your supply base is essential to minimizing disruptions. At New Standard, we can help prevent this issue. OEMs receive nominal defects when working with us, with an overall performance below 500 PPM (parts per million). This is possible due to our dedication to collaboration and transparency, which help continually drive exceptional quality and performance as a highly-reputable domestic supplier.

3 Are Landed Freight Costs Impairing Your Price Competitiveness?

If increasing landed freight costs are limiting your competitiveness in current markets and you're located in PA, OH, NY, MD, VA, NC, or SC, consider partnering with New Standard. As a regional company with three locations, we are close-at-hand—ideal for reducing landed freight costs in your company's supply chain. We also develop novel solutions for freight efficiency, such as increasing shipping density with innovative returnable packaging or securing adjacent warehousing solutions for OEMs.

Corporate Headquarters

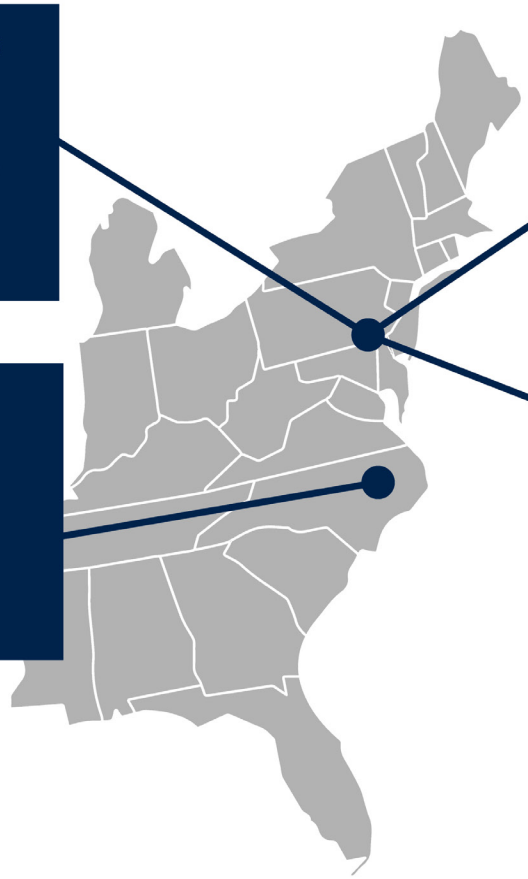
- 170,000 sq. ft. Facility
- Stamping & Fabrication
- Engineering
- Manufacturing Process Development

74 Commerce Way
York, PA 17406
Phone: 717.757.9450

Distribution Center

- 50,000 sq. ft. Facility
- Warehousing
- Kitting Operations

4075 East Market Street
York, PA 17406



Southeast Fabrication

- 130,000 sq. ft. Facility
- Fabrication (Lasers, Press Brakes, Brakes, Welding)
- Complex Assembly

3883 South Church Street
Rocky Mount, NC 27801
Phone: 252.446.5481

Thermal Systems Facility

- 121,000 sq. ft. Facility
- Complex Assembly
- Tube Bundle Automation
- Induction Brazing

3310 Connelly Road
Emigsville, PA 17318
Phone: 717.757.9450

4 Want a Domestic Supplier to Reduce Tariff Exposure?

Procurement professionals increasingly face challenges from tariff volatility and geopolitical uncertainty. With operations based in Pennsylvania and North Carolina, New Standard serves the mid-Atlantic and Southeast regions, offering a stable, domestic alternative. By leveraging our capabilities and commitment to operational excellence, we help our partners build more resilient and reliable supply chains.

5 Searching for a Regional Company That Can Provide Fabrication, Stamping, Welding & Complex Assembly?

Successful fabrication, stamping, welding, and assembly shouldn't require managing numerous parties. Instead of having to coordinate with multiple vendors, New Standard can provide all of these services for you, allowing your team to focus on other priorities. Additionally, New Standard is vertically integrated, meaning we can scale our production capabilities as your business grows. New Standard's network of integrated suppliers also brings capabilities in metal purchasing power, precision machining and state-of-the-art paint and coatings.

How New Standard Creates Excellence in Manufacturing and Supply Chain Management

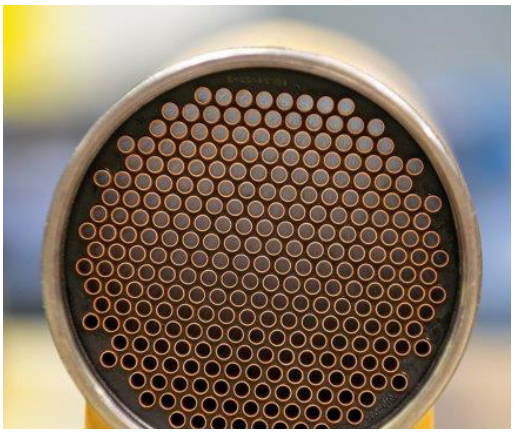
At New Standard, we have experience working with clients in a range of industries to streamline supply chains and overcome manufacturing challenges as a one-stop solution. Below are some examples of unique manufacturing challenges we've addressed for our customers:

CLASS 8 TRUCK CROSSMEMBERS

A customer required high-precision in the production of their class 8 truck crossmembers, which they were not receiving from their previous supplier. By automating production and collaborating closely with product engineers throughout the process, we were able to produce 50,000 crossmembrs per year while meeting tight tolerances.

OIL COOLERS

This customer required oil coolers that met precise specifications. As part of a facility restructuring plan, the customer was looking for a supplier to take over the complete production of their oil cooler operations. New Standard was able to invest in an existing facility and production assets, as well as seamlessly transfer existing customer production equipment to create a state-of-the-art, high-volume production facility that met all of the customers specifications, their project timing, and achieved their financial objectives.



FUEL DISPENSER FRAMES

New Standard was able to help a long-time client in the fuel dispensing industry refine the product design of their fuel dispenser frames. Through turnkey services and an investment in sophisticated tooling, our engineering team was able to use our core competencies in metal stamping, fabrication, and complex assembly to build fuel dispenser frames to the client's exact specifications and volume requirements. With our blended stamping and fabrication approach, the client realized a cost reduction of 30%, resulting in 7-figure annualized savings.

Partner With New Standard for Reliable OEM Solutions for Your Supply Chain

New Standard provides comprehensive, collaborative services for developing, manufacturing, and assembling quality parts and products. We are recognized by many global OEMs for our excellence in the elements that matter most to today's Procurement leaders, including:

- Benchmark Performance in New Product Introduction Capabilities
- Comprehensive Design for Manufacturing (DFM) Experience to Drive Value Engineering Effort
- 98%+ On-Time Delivery Rates
- Below 500 PPM Quality Performance
- Available Capacity Across Relevant Production Capabilities
- Highly Collaborative and Transparent Business Relationships

We're here to serve as an all-in-one resource for our OEM clients. Contact us to learn more about our reliable solutions and how they can simplify your supply chain.

About New Standard Corporation

We proudly serve market-leading OEMs (Original Equipment Manufacturers) as a key supplier of finished goods, sub-assemblies, and components. The pieces and parts that we make every day touch the lives of virtually all members of our society!

New Standard Corporation listens deeply to the needs of our OEM partners and aligns and adapts our world-class capabilities to these market-driven needs. This translates to an extraordinary entrepreneurial spirit and drive throughout our organization. We take pride in our people, workmanship, and service to our customers. We have tirelessly worked with many core customers for over half a century!

CONTACT US

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