



New Standard

C O R P O R A T I O N

Why Choose New Standard?

Global Competitive Pricing • World Class Quality • On-time Delivery • Easy to Adapt

“New Standard captures designs from concept through fabrication and ramps up into high volume production for fast time-to-market delivery.”

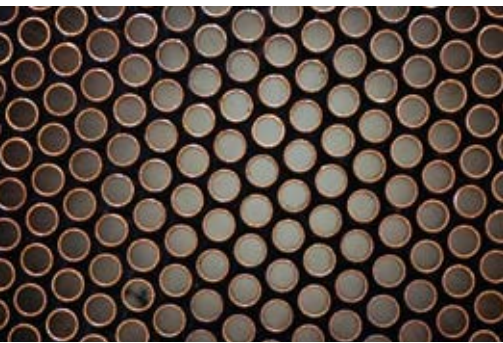
Total Process: Four out of five of our customers agree that both design and development differentiates New Standard within the marketplace. This one-stop shop approach coupled with industry leading engineering capabilities allow us to review process at every level of the product’s lifecycle to determine the core approach to meaningful cost saving production. Industry leading stamping technologies combined with our integrated fabrication, stamping, and assembly capabilities allow us to determine the right process for the right engagement for the right cost position each and every time. Not resting on success, New Standard continues to invest in technology, engineering staff, and production assets for the best combination of cost savings with a faster speed to market.

Customer Action Teams (CATs): Quality begins at the design level and our engineering processes support the product quality demands of our customers. Customer Action Teams provide a focused approach to quality control that enables New Standard to be a proactive partner instead of a reactive supplier for your business. A responsive team matched with your company’s specialists to manage design changes, provide analysis and controls, and develop cost improvement programs while quickly addressing quality issues and upgrades, improvements to logistics and product development. For over three decades, CATs have helped create successful supplier relationships for Fortune 100 companies such as a Caterpillar, John Deere and Black & Decker. New Standard – Globally Recognized and Certified QMS.

Large Bandwidth: We think size matters and so with 350+ associates, four U.S. locations housing over 400,000 sq. ft. of design, development, manufacturing and assembly space, and a concentrated process that delivers new thinking and new solutions to the complex problems of our customers, New Standard ranks in the top 5% of total U.S. revenues for metal stamping, fabrication, welding and assembly. Multiple plants give New Standard a better geographic footprint with a concentrated effort to provide plant and equipment redundancy. This dedication and investment in capital assets allows for scalability. When coupled with multiple shifts producing at each facility, your products make it to market faster and on schedule.

Responsiveness: New Standard is a privately held corporation where the entrepreneurial spirit thrives. Our approach to solving complex problems for our customers can be described as nimble or changeable all with an eye towards the long term view of specific customer investments. We seamlessly integrate into your product development process responding to the needs to keep costs at a minimum while utilizing all available resources to bring your product to market. Full-line outsourcing with strategic alliances expand our competitive reach to provide our customers with quicker response times by accessing the top experts in their field. This level of responsiveness as well as New Standard’s relentless pursuit of excellence and quality has given us the reputation of going above and beyond the servicing of our customers while consistently meeting and exceeding their high expectations.





Here is what our customers are saying about New Standard...

Danfoss Scroll Technologies LLC

Many years ago, New Standard helped us solve a huge issue. Our metal stamping supplier at the moment announced on a short notice it was closing its doors due to financial troubles. Our product required a contract manufacturer with significant resources. The new supplier was required to have a healthy financial status, equipment, available capacity, supply chain strength, engineering resources, and a good reputation. Our search began mid-fall and needed to be transitioned within a few short months. New Standard came up into our scope due to its good **reputation** in the industry; also they met our immediate needs with **urgency** and were **highly competitive**. Their team transitioned our business into their culture over a few short weeks, including weekends, holidays, many meetings, and extended stays at our facility with our team. It was a smart move. New Standard has been a **great business partner**. They have maintained and improved upon our original product, continuing to serve the ebbing volumes associated with mature product life. They have balanced and managed a large supply chain to keep us competitive and meet our seasonal and economic shifts. Most importantly they had the **desire and resources** to help us develop next generation products. Their technical expertise combined with what they learned from improving our existing product brought **huge innovation** to the new offering. Our mutual teams drove a highly successful, smoothly implemented, highly touted, product launch with **huge cost savings benefits**. They continue to work with us today, through customer action teams, our own Full Purchasing Potential programs, Kaizen events, and other continuous improvement methods. We chose New Standard to receive a **"Best Supplier"** award at our 2009 Global Purchasing Summit in Beijing China.

Javier Mendez
Purchasing Manager
Danfoss Scroll Technologies LLC

Parker Hannifin Corporation

New Standard Corporation was exceptional in the process of assisting Parker Hannifin Corporation in the development of a new assembly used in several of our products. Their expertise as a sounding board during the **development, evaluation, pre-production and production stages** was greatly appreciated by our engineering and supply chain personnel. New Standard provided **technical expertise**, but also proved to be an asset during the commercialization phase with their willingness to **automate the process to meet the price point** that was needed. The project was enjoyable because it was a win-win for both organizations. I would highly recommend New Standard Corporation for your stamping and machining needs.

Doug Gildehaus
Sporlan Division
Product Manager-Contaminant Control Products